Tailwind expected for Norwegian banks in the fourth quarter of 2019

ANALYSTS

Geir Kristiansen +47 90 78 45 93 qeir.krisiansen@nordiccreditrating.com

Sean Cotten +46 732 32 43 78 sean.cotten@nordiccreditrating.com

COMMERCIAL MANAGERS

Gustav Liedgren +46 736 49 65 43 qustav.liedgren@nordiccreditrating.com

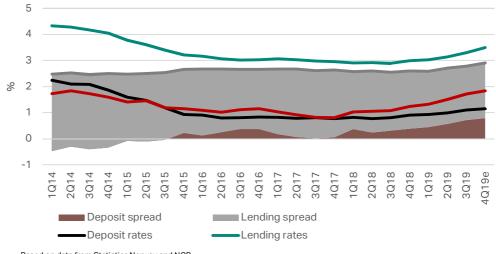
Kristine Klyve Sunde +47 99 32 69 79 kristine.sunde@nordiccreditrating.com Nordic Credit Rating (NCR) expects that Norwegian banks will on average report a strong fourth quarter in 2019, driven by higher lending and deposit margins and strong performance in the financial markets. *Solid foundations for Norwegian banks* also lead us to believe that loan losses will remain moderate in the short term.

STRONG IMPROVEMENT IN INTEREST MARGINS

We expect that the total interest spread will have increased by 7 bps from the previous quarter and by 31 bps from the fourth quarter of 2018, to 2.91%. The expected quarter-on-quarter increase will likely have been driven equally by higher lending and deposit spreads. More than half of the effect of an increase in lending rates, announced in September 2019, will likely come in the fourth quarter. However, the banks have not announced a general increase in deposit rates and the spread increase from the previous year is likely to be entirely driven by a 36 bps increase in deposit spreads. Note that the Norwegian Interbank Offered Rate (NIBOR) is up by 60 bps year-on-year, which is not (yet) matched by an increase of about 50 bps in lending rates.

Given the assumption that short-term interest rates will level out, which currently seems to be the case, we expect that the lending spread will continue to increase in the first quarter of 2020, driving both total spread and net interest margin further upwards. Changes in 2020 will obviously depend on competition for loan and deposit customers. We believe that competition is likely to ease due to reduced competitive advantages for Nordic banks and continuing uncertainty about capital requirements for standard banks; increased non-systemic buffers might or might not lead to lower Pillar 2 requirements (see *Proposed changes in Norway's capital regulations likely to punish small banks*, 1 Oct. 2019). Uncertainty about the effect of new minimum requirements for own funds and eligible liabilities on funding costs could also make banks less aggressive in terms of pricing.

Figure 1. Lending and deposit rates and spreads (relative to 3-month NIBOR)



Based on data from Statistics Norway and NCR.

FINANCIAL MARKETS LIKELY TO REWARD HIGH RISK APPETITE

We expect that banks with particularly high risk appetite in terms of their financial portfolios will report strong net financials in the fourth quarter of 2019 due to strong stock market returns and lower spreads in the high yield bond market. Bank-owned insurance companies are also likely to benefit from strong financial returns and relatively low property and casualty claims due to mild winter conditions (so far) in Norway.

Figure 2. Spread changes in 3Y bonds (financials) in Q4/19

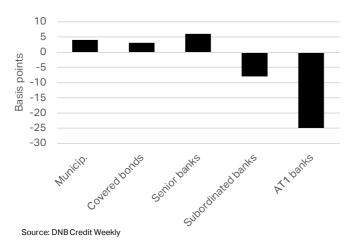
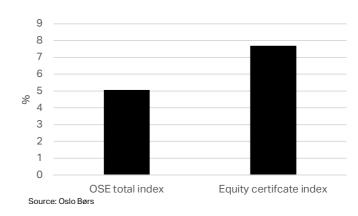


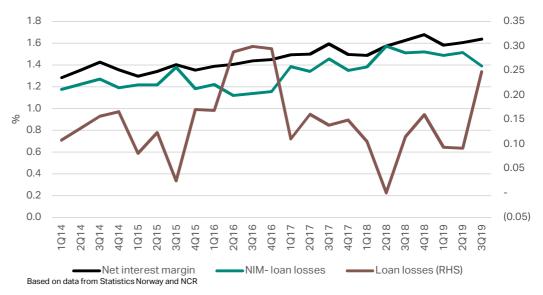
Figure 3. The Norwegian stock market in Q4/19



LOAN LOSSES EXPECTED TO BE MODERATE

Loan losses tend on average to be higher in the fourth quarter than any other. However, the third quarter of 2019 was impacted by NOK 1bn in loan losses related to DNB's exposure to Thomas Cook, which accounted for 30% of Norwegian banks' loan losses in the quarter. Accordingly, we expect loan losses to fall in the fourth quarter. DnB reported large reversals within the oil, gas and offshore sector in the third quarter but continuing weakness in this sector could lead to more loan losses in 2020/21.

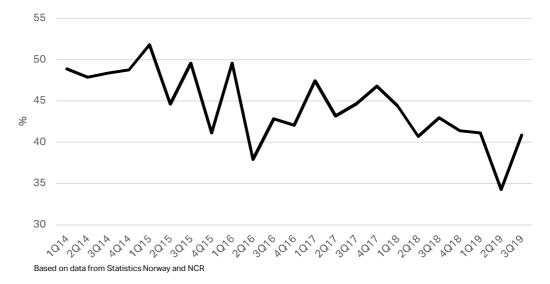
Figure 4. Net interest margin and loan losses (annualised, as a % of avg. total assets)



STONG COST EFFICIENCY

The cost/income ratio for Norwegian banks has been trending downwards for several years and is approaching 40%. Historically, cost levels in the fourth quarter have been close to the average for the year.

Figure 5. Cost/income (excluding gains/losses on financial instruments)



NORDIC CREDIT RATING AS

OSLO
Biskop Gunnerus' gate 14A
0185 Oslo
Norway
www.nordiccreditrating.com
post@nordiccreditrating.com

STOCKHOLM Engelbrektsgatan 9-11 114 32 Stockholm Sweden

Disclaimer © 2020 Nordic Credit Rating AS (NCR, the agency). All rights reserved. All information and data used by NCR in its analytical activities come from sources the agency considers accurate and reliable. All material relating to NCR's analytical activities is provided on an "as is" basis. The agency does not conduct audits or similar warranty validations of any information used in its analytical activities and related material. NCR advises all users of its services to carry out individual assessments for their own specific use or purpose when using any information or material provided by the agency. Analytical material provided by NCR constitutes only an opinion on relative credit risk and does not address other forms of risk such as volatility or market risk and should not be considered to contain facts of any kind for the purpose of assessing an issuer's or an issue's historical, current or future performance. Analytical material provided by NCR may include certain forward-looking statements relating to the business, financial performance and results of an entity and/or the industry in which it operates. Forward-looking statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. Forward-looking statements contained in any analytical material provided by NCR, including assumptions, opinions and views either of the agency or cited from third-party sources are solely opinions and forecasts which are subject to risk, uncertainty and other factors that could cause actual events to differ materially from anticipated events. NCR and its personnel and any related third parties provide no assurance that the assumptions underlying any statements in analytical material provided by the agency are free from error, nor are they liable to any party, either directly or indirectly, for any damages, losses or similar, arising from use of NCR's analytical material or the agency's analytical activities. No representation or warranty (express or implied) is made as to, and no reliance should be placed upon, any information, including projections, estimates, targets and opinions, contained in any analytical material provided by NCR, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained in any analytical material provided by the agency. Users of analytical material provided by NCR are solely responsible for making their own assessment of the market and the market position of any relevant entity, conducting their own investigations and analysis, and forming their own view of the future performance of any relevant entity's business and current and future financial situation. NCR is independent of any third party, and any information and/or material resulting from the agency's analytical activities should not be considered as marketing or a recommendation to buy, sell, or hold any financial instruments or similar. Relating to NCR's analytical activities, historical development and past performance does not safeguard or guarantee any future results or outcome. All information herein is the sole property of NCR and is protected by copyright and applicable laws. The information herein, and any other information provided by NCR, may not be reproduced, copied, stored, sold, or distributed without NCR's written permission.